

Message Text

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42

ACTION AID-05

INFO OCT-01 EA-10 ISO-00 EB-07 IGA-01 CIAE-00 INR-07

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FM AMEMBASSY TAIPEI

TO SECSTATE WASHDC 4259

UNCLAS TAIPEI 0831

E.O. 11652: N/A

TAGS: AIDAC

SUBJECT: TAIWAN MARKET PRICES

REF : STATE 034177

1. CURRENT TAIWAN FOB EXPORT PRICE UREA FORMALDEHYDE
MOLDING POWER ABOUT \$750.00 MT, VARYING MORE AND LESS AMONG
MANUFACTURERS AND TRADERS.

A. CHANG CHUN PLASTICS, LARGEST MANUFACTURER, AGREED
TEMPORARILY EXTEND CONCESSIONAL PRICE OF \$700.00
MT TO NEW AID-FINANCED EXPORTS, EFFECTIVE NOW BUT NOT
APPLICABLE TO LAST PARTIAL SHIPMENT OF PREVIOUS
ORDER. FIRST QUOTE WAS \$750.00 MT BUT UPON RE-
INQUIRY REDUCED PRICE TO \$700.00 MT AS MANUFACTURER'S
NET AND LOWEST PRICE YET QUOTED AS RESULT TRADE
DECLINE AND TO MEET COMPETITION. CONCESSION
TEMPORARY AS CHANG CHUN EXPECTS TRADE PRICE
RISE WITHIN SEVERAL MONTHS.

B. YUAN PAO INDUSTRIAL CO. SECOND LARGEST MANUFACTURER,
QUOTED \$770.00 MT, BUT, AS YET, UNAWARE CHANG
CHUN PRICEING OFFER ABOVE.

C. TWO OTHER SMALL FIRMS SELL FOR DOMESTIC CONSUMPTION
ONLY WITH INSUFFICIENT MANUFACTURING CAPACITY TO EXPORT.
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